

For personal use only



Annual General Meeting  
Wednesday, 30 November 2016  
Jatenergy Limited  
ABN 31 122 826 242  
ASX Code JAT

# Disclaimer

This presentation has been prepared by Jatenergy Limited ("JAT"). The information contained in this presentation is for information purposes only and has been prepared for use in conjunction with a verbal presentation and should be read in that context.

The information contained in this presentation is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. Please note that, in providing this presentation, JAT has not considered the objectives, financial position or needs of any particular recipient. JAT strongly suggests that investors consult a financial advisor prior to making an investment decision.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this presentation. To the maximum extent permitted by law, none of JAT, its related bodies corporate, shareholders or respective directors, officers, employees, agents or advisors, nor any other person accepts any liability, including, without limitation, any liability arising out of fault or negligence for any loss arising from the use of information contained in this presentation.

This presentation includes "forward looking statements" within the meaning of securities laws of applicable jurisdictions. Forward looking statements can generally be identified by the use of the words "anticipate", "believe", "expect", "project", "forecast", "estimate", "likely", "intend", "should", "could", "may", "target", "plan" "guidance" and other similar expressions. Indications of, and guidance on, future earning or dividends and financial position and performance are also forward-looking statements.

Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of JAT and its officers, employees, agents or associates, that may cause actual results to differ materially from those expressed or implied in such statement. Actual results, performance or achievements may vary materially from any projections and forward looking statements and the assumptions on which those statements are based. Readers are cautioned not to place undue reliance on forward looking statements and JAT assumes no obligation to update such information.

This presentation is not, and does not constitute, an offer to sell or the solicitation, invitation or recommendation to purchase any securities and neither this presentation nor anything contained in it forms the basis of any contract or commitment. Any offer or sale of securities will be made pursuant to definitive documentation, which describes the terms of the offer (Offer Document). An Offer Document for any offer of securities in JAT will be made available when the securities are offered. Prospective investors should consider the Offer Document in deciding whether to acquire securities under the offer. Prospective investors who want to acquire securities under the offer will need to complete an application form that is in or accompanies the Offer Document.

This presentation does not constitute an offer to sell, or a solicitation of an offer to buy, any securities in the United States. The securities of JAT have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (Securities Act) or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold in the United States except in compliance with the registration requirements of the Securities Act and any other applicable securities laws or pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and any other applicable securities laws.

## AGENDA

---

1. Chairman's Report
2. Financial Statements and Resolutions
3. Questions

# 1. CHAIRMAN'S REPORT

---

Mr Anthony Crimmins  
Chairman

1. Recent Announcements
2. Daigou and JAT Trading
3. The Energy Business



## Recent Announcements

---

- September 2015 - quarterly sales of \$18,000
- December 2015 - quarterly sales of \$186,000
- March 2016 - quarterly sales of \$143,000
- June 2016 - quarterly sales reach \$262,000
  
- September 2016 - quarterly sales of just under \$2 million
  
- “Double 11” Singles-day sales exceed \$2 million



## Daigou

---

代购 - "buying on behalf of", daigou are 'personal shoppers' buying Australian products on behalf of social contacts residing in China.

- 10,000 - 40,000 daigou in Australia.
- Often start as Chinese students studying in Australia.
- AFR estimates Australian daigou trade of at least \$350 million per annum.
- Other estimates are much higher.

## JAT Trading

---

Drawing on its extensive business network in China, JAT has positioned itself as a major player in the flourishing Australian consumer goods export industry.

- China's middle class estimated at 109 to 145 million people.
- Tens of millions of whom are already buying from overseas.
- In addition to Daigou shoppers, 'Haitao' shoppers place orders with foreign shopping websites.
- The Chinese Australian Free Trade Agreement (ChAFTA) opens the door ...



## ChAFTA, CIQ & CFDA

---

The Chinese Australian Free Trade Agreement (ChAFTA) opened the door to Australian businesses wanting to sell into China.

- 95% percent of Australian exports to China will be tariff free.
- In 2016 Chinese authorities announced changes to import regulations to control the grey market.
- A strong working relationship with CIQ (China Inspection and Quarantine), and CFDA (China Food and Drug Administration) allows JAT to secure the approvals necessary to allow new and existing Australian products to be sold in Chinese shops and supermarkets.



## Working with Major Australian Brands

JAT facilitates exports for major Australian producers and retailers.

- Extensive online *and* offline distribution.
- Relationships with CIQ, CFDA and other regulatory bodies.
- Pre-approval O2O.
- Connections at the highest levels.



## The Energy Business

---

JAT remains committed to the energy market, reviewing opportunities in China and Australia for energy resources, conversion technologies, energy storage and energy efficiency products.

- The market for thermal coal has been flat over the last 24 months.
- Accordingly coal production and mining operations have temporarily ceased.
- Management continues its review of potential coal mines and sites for coal conversion using JAT's Coal Plus conversion technology.



## 2. FINANCIALS AND RESOLUTIONS

---

The annual financial report of Jatenergy Limited for the year ended 30 June 2016 is tabled for consideration, together with the Directors' declaration, the Directors' report, the remuneration report and the auditors report.

The following resolutions are proposed;

1. Adoption of remuneration report;
2. Re-election of Director, Mr Wilton Yao;
3. Approval of 10% placement facility.



### 3. QUESTIONS

---